





Company Presentation







www.panelsupplies.co.uk

Company acquired by International Plywood Group in 2007

Extensive product knowledge

UK and European Sales force

Large Group stockholding (£30+ million at any time)

Multi-product distribution to UK and Europe

Storage at Tilbury, Gloucester, Portbury, Londonderry and Tyne

Products Traded:
Wood-based Panel Products

Market Sector:
Bulk Importer/Distributor

Products Sourced Worldwide

Primary Sources:
Brazil, Chile, China, Malaysia,
Indonesia, UK and Europe

International Plywood Group Sales Growth

Annual Turnover:

Year ending April 1998 £15 million

Year ending April 2020 £152 million

Our Distribution Network 1:

Panel Supplies Ltd

Based in Tilbury, UK
Sales to London and the South East
of England

Our Distribution Network 2:

International Plywood (Importers) Ltd

Based in Gloucester, UK Sales to UK-based customers

Our Distribution Network 3:

International Panel Products

Based in Gloucester, UK Sales to Europe and Ireland

Strategic Partners 1:

Saga Welco Shipping
Based in Tønsberg, Norway
with offices worldwide

Saga Welco AS is a major operator of open-hatch bulk carriers. The present fleet consists of 51 vessels all of which are equipped with travelling gantry cranes.

Strategic Partners 2:

Mediterranean Shipping Company

Specialise in worldwide containerised shipments.

Strategic Partners 3:

Port of Tilbury

Stevedoring, product handling and storage. International Plywood Group is POT's largest customer for Panel Products.

Strategic Partners 4:

Bristol Port Company

Stevedoring, product handling and storage. International Plywood Group is BPC's largest customer for Panel Products.

Strategic Partners 5:

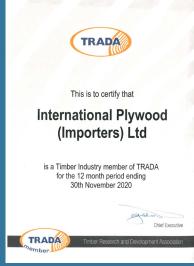
Port of Tyne

Stevedoring, product handling and warehousing. International Plywood Group is Port of Tyne's largest customer for Panel Products.

Panel Supplies is a Member of the Timber Trade Federation

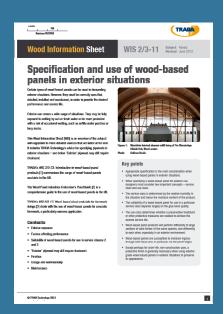


International Plywood Group is a Member of The Timber Research and Development Association (TRADA)



Technical resources of TRADA available to us as a TRADA member





Certification held by Panel Supplies: ISO 9001:2015



Certification held by Panel Supplies:

FSC chain-of-custody: CU-COC-805640 FSC-C002339



Certification held by Panel Supplies:

PEFC chain-of-custody: CU-PEFC-805640



International Plywood Group has been a Signatory to the TTF "Responsible Purchasing Policy" since 2005.

International Plywood Group is working with environmental experts Track Record (Global) Ltd to develop Responsible Procurement Systems and Policies that will enhance our existing practices and ensure that all our timber purchases fully comply with the EUTR.

Panel Supplies were voted "Panels Trader of the Year" in the Timber Trades Journal Awards in 2013,2015,2016,2017,2018

International Plywood were voted "Plywood Trader of the Year" in the Timber Trades Journal Awards in 2012,2013,2015,2016,2017,2018

Thank you for your interest.

Please contact us if you would like further details about any of our Companies or Products.

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